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UNC Dairy Announces Board Approval for \$250M West Seneca Expansion

The expansion will allow for increased production capacity to meet growing demand for dairy products

BUFFALO, NY, May 22, 2025 – <u>Upstate Niagara Cooperative</u> (UNC Dairy), a prominent dairy cooperative in the Northeast, announced a major update today as it moves to expand its facility in West Seneca, New York. The expansion, representing a \$250 million investment (\$100 million more than previously estimated), has been officially and unanimously approved by UNC Dairy's Board of Directors and Delegates following a lengthy delay awaiting a US Army Corps of Engineers wetland delineation.

This approval marks a significant step forward in UNC Dairy's commitment to meeting increasing customer and consumer demand for dairy products across Western New York and beyond, bolstering the regional dairy marketplace to meet these demands. The project will also support UNC Dairy's ongoing efforts to innovate and develop new products across its brands, co-manufacturing, and private label offerings through advanced technology, giving the cooperative the opportunity to leverage its stable supply of both conventional and organic milk and expand into high growth areas like cottage cheese and Greek yogurt.

"We are thrilled to see continued movement on the West Seneca expansion initiative, and the board and delegate approvals of the project is an important step in this process," said Kevin Ellis, CEO, UNC Dairy. "This expansion is a testament to our commitment to growing with our customers, operational excellence and long-term sustainability for our farmers. An expanded facility, right here in the heart of Western New York, will allow us to better serve our community and our customers while continuing to provide them with the high-quality, fresh dairy products they expect from UNC Dairy."

The expansion project is continuing forward as planned and will take approximately 18 months to complete. As part of the upgrades to the current facility, UNC Dairy will also be installing a new sewer line at 3300 North America Dr. to support the increased production capacity.

UNC Dairy announced its plans to add 125,000 square feet to its facility in West Seneca in July 2024. The expanded facility will help UNC Dairy meet the growing demand for high protein and clean label dairy products like Greek yogurt and cottage cheese. For information about UNC Dairy, visit www.uncdairy.com.

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About Upstate Niagara Cooperative

Upstate Niagara Cooperative, Inc. (UNC Dairy) is a farmer-owned cooperative of 230+ dairy farms dedicated to producing, manufacturing and distributing high-quality, fresh and delicious dairy products. Products offered by the Cooperative include milk, lactose-free milk, flavored milk, ice cream mix, yogurt, sour cream, cottage cheese, and refrigerated sour cream-based dips. Our farmers take pride in our organization, and work hard every day to provide high-quality dairy, so we can make the best-tasting dairy products marketed under the Upstate Farms ®, Bison ®, Intense Milk ®, Milk For Life ®, and Valley Farms ® brands along with our partners' brands. UNC Dairy is committed to a cleaner planet, stronger community and brighter future for families through food science innovation, state-of-the-art manufacturing and technology, animal well-being and sustainable farming. For more information, visit www.uncdairy.com.